MUSKINGUM UNIVERSITY New Concord, Ohio

Financial Statements For the years ended June 30, 2023 and 2022

And Independent Auditor's Report Thereon



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INDEPENDENT AUDITOR'S REPORT

Board of Trustees Muskingum University New Concord, Ohio

Opinion

We have audited the accompanying financial statements of Muskingum University ("University"), which comprise the statements of financial position as of June 30, 2023 and 2022, and the related statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of the University as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the University and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the University's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.



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Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the University's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Schneider Downs & Co., Inc.

Pittsburgh, Pennsylvania November 9, 2023

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STATEMENTS OF FINANCIAL POSITION

	June 30			
ASSETS		2023		2022
Current assets				
Cash	\$	2,045,183	\$	7,859,726
Accounts receivable (less allowance for doubtful accounts of				
\$1,298,000 and \$528,000 in 2023 and 2022, respectively)				
Students		3,424,764		3,627,320
Other		968,914		939,695
Pledges receivable, net		1,238,574		1,264,495
Prepaid expenses and other assets		744,737		494,168
Total current assets		8,422,172		14,185,404
Investments		94,566,598		91,899,332
Long-term receivables:				
Student loans (less allowance for doubtful accounts of				
\$1,666,000 and \$1,435,000 in 2023 and 2022, respectively)		3,676,293		3,855,564
Pledges receivable, net		884,520		2,063,003
Total long-term receivables		4,560,813		5,918,567
Assets held in trust by others		3,239,681		3,336,277
Land, buildings and equipment, net		100,534,103		88,135,320
Total assets	\$	211,323,367	\$	203,474,900
LIABILITIES AND NET ASSETS				
Current liabilities	•		•	
Current portion of notes payable	\$	559,403	\$	340,632
Current portion of annuities payable		108,692		214,577
Current portion of accrued retiree healthcare benefits		240,396		289,178
Accounts payable and agency funds		1,363,157		1,030,042
Accrued salaries, vacation and related items		1,474,603		1,356,713
Student deposits payable and deferred revenue		3,074,065		3,318,249
Total current liabilities		6,820,316		6,549,391
Notes payable less current portion		28,949,220		19,690,135
Long-term annuities payable		547,901		794,565
Accrued retiree healthcare benefits		3,079,296		4,079,962
U.S. Government grants refundable		214,395		492,322
Total liabilities		39,611,128		31,606,375
Net assets		02 045 400		70.050.044
Without donor restrictions		93,245,163		78,959,344
With donor restrictions		78,467,076		92,909,181
Total net assets		171,712,239		171,868,525
Total liabilities and net assets	\$	211,323,367	\$	203,474,900

See notes to financial statements.

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2023 (with comparative totals for 2022)

	Without donor	With donor	То	Total			
	restrictions	restrictions	2023	2022			
Operating revenues, gains, and other support							
Gross tuition and fees	\$ 43,899,405	-	\$ 43,899,405	\$ 43,823,231			
Student discounts	(23,442,209)	-	(23,442,209)	(23,185,585)			
Tuition and fees, net	20,457,196	-	20,457,196	20,637,646			
Gifts and grants:							
Private gifts and grants	4,910,594	\$ 1,122,277	6,032,871	5,189,386			
Government grants	1,180,990	117,500	1,298,490	6,114,732			
Total gifts and grants	6,091,584	1,239,777	7,331,361	11,304,118			
Investment income designated for operations	1,121,637	2,398,383	3,520,020	3,287,336			
Other income	1,382,578	77,389	1,459,967	563,299			
Auxiliary enterprises	10,033,091	-	10,033,091	10,297,581			
Net assets released from restrictions	4,155,720	(4,155,720)	-	-			
Total operating revenues, gains,							
and other support	43,241,806	(440,171)	42,801,635	46,089,980			
Expenses and losses							
Academic and general:							
Instruction and academic services	20,539,124	-	20,539,124	19,967,987			
Student services	8,898,377	-	8,898,377	7,991,876			
Institutional support	8,428,411	-	8,428,411	6,999,883			
Scholarships - federal	-	-	-	734,285			
Total academic and general	37,865,912	-	37,865,912	35,694,031			
Auxiliary enterprises	7,185,589	-	7,185,589	6,396,717			
Total expenses and losses	45,051,501	-	45,051,501	42,090,748			
Change in net assets from operations	(1,809,695)	(440,171)	(2,249,866)	3,999,232			
Nonoperating items:							
Investment income in excess of (less than)							
amounts designated for current operations	763,362	1,711,180	2,474,542	(5,918,562)			
Change in annuity obligations	-	(368,855)	(368,855)	(245,505)			
Postretirement benefit obligation related							
changes other than periodic costs	(12,107)	-	(12,107)	(16,185)			
Net assets released from restrictions related to							
the capitalization of buildings and equipment	15,344,259	(15,344,259)	-	-			
Total nonoperating items	16,095,514	(14,001,934)	2,093,580	(6,180,252)			
Change in net assets	14,285,819	(14,442,105)	(156,286)	(2,181,020)			
Net assets at beginning of year	78,959,344	92,909,181	171,868,525	174,049,545			
Net assets at end of year	\$ 93,245,163	\$ 78,467,076	\$ 171,712,239	\$ 171,868,525			

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2022

	Without donor restrictions	With donor restrictions	Total
Operating revenues, gains, and other support			
Gross tuition and fees	\$ 43,823,231	-	\$ 43,823,231
Student discounts	(23,185,585)	-	(23,185,585)
Tuition and fees, net	20,637,646	-	20,637,646
Gifts and grants:			
Private gifts and grants	2,468,717	\$ 2,720,669	5,189,386
Government grants	5,575,843	538,889	6,114,732
Total gifts and grants	8,044,560	3,259,558	11,304,118
Investment income designated for operations	1,206,738	2,080,598	3,287,336
Other income	501,938	61,361	563,299
Auxiliary enterprises	10,297,581	-	10,297,581
Net assets released from restrictions	3,600,101	(3,600,101)	-
Total operating revenues, gains,			
and other support	44,288,564	1,801,416	46,089,980
Expenses and losses Academic and general:			
Instruction and academic services	19,967,987	-	19,967,987
Student services	7,991,876	-	7,991,876
Institutional support	6,999,883	-	6,999,883
Scholarships - federal	734,285	-	734,285
Total academic and general	35,694,031	-	35,694,031
Auxiliary enterprises	6,396,717	-	6,396,717
Total expenses and losses	42,090,748		42,090,748
Change in net assets from operations	2,197,816	1,801,416	3,999,232
Nonoperating items: Investment income less than amounts	(4.004.005)	(4,000,757)	(5.040.500)
designated for current operations	(1,891,805)	(4,026,757)	(5,918,562)
Change in annuity obligations	-	(245,505)	(245,505)
Postretirement benefit obligation related	(16 195)		(16 195)
changes other than periodic costs	(16,185)	- (4.070.060)	(16,185)
Total nonoperating items	(1,907,990)	(4,272,262)	(6,180,252)
Change in net assets	289,826	(2,470,846)	(2,181,020)
Net assets at beginning of year	78,669,518	95,380,027	174,049,545
Net assets at end of year	\$ 78,959,344	\$ 92,909,181	\$ 171,868,525

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2023 AND 2022

	2023	2022
Cash flows from operating activities	• (450.000)	(0,404,000)
Change in net assets	\$ (156,286)	\$ (2,181,020)
Adjustments to reconcile change in net assets to net		
cash provided by operating activities Depreciation	4,590,310	3,315,974
Provision for bad debts and change in allowance	1,956,000	124,000
Net realized and unrealized (gains) losses on long-term investments	(4,323,660)	5,708,858
Investment return (in excess of) less than than amount designated for operations	(2,474,542)	5,918,562
Private gifts restricted for long-term investment	(1,636,001)	(1,413,828)
Pension changes other than periodic pension costs	(1,030,001) 12,107	16,185
Change in operating assets and liabilities:	12,107	10,105
Accounts receivable	(1,551,663)	11,707
Pledges receivable	973,404	675,925
Accounts payable and agency funds	333,115	424,023
Accrued salaries, vacation and related items	117,890	(363,882)
Student deposits payable and deferred revenue	(244,184)	(78,088)
Accrued retiree healthcare benefits	(1,061,555)	(1,339,006)
Other	(153,973)	125,472
Net cash (used in) provided by operating activities	(3,619,038)	10,944,882
Net cash (used in) provided by operating activities	(3,019,030)	10,944,002
Cash flows from investing activities		
Purchase of land, buildings and equipment	(16,989,093)	(4,608,646)
Purchase of investments	(6,054,435)	(4,982,153)
Proceeds from sales of investments	7,710,829	1,068,345
Change in student loans receivable	179,271	227,555
Net cash used in investing activities	(15,153,428)	(8,294,899)
Cash flows from financing activities		
Principal payments on notes payable	(376,065)	-
Proceeds from notes payable	27,999,700	-
Principal payments on line of credit	(23,545,489)	-
Proceeds from line of credit	5,399,710	-
Investment return in excess of (less than) amount designated for operations	2,474,542	(5,918,562)
Private gifts restricted for long-term investments	1,636,001	1,413,828
Change in annuities payable	(352,549)	(282,711)
Change in U.S. Government grants refundable	(277,927)	46,356
Net cash provided by (used in) financing activities	12,957,923	(4,741,089)
Net decrease in cash	(5,814,543)	(2,091,106)
Cash at beginning of year	7,859,726	9,950,832
Cash at end of year	\$ 2,045,183	\$ 7,859,726
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION Cash paid during the year for interest	314,000	

SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING AND FINANCING ACTIVITIES

During the year ended June 30, 2022, the University acquired approximately \$17,424,000 of its land, buildings and equipment additions through financing.

See notes to financial statements.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Muskingum University ("University") is a private not-for-profit educational institution located in New Concord, Ohio. The University is an institution of higher education that offers undergraduate and graduate programs designed to meet the needs of the student body. The University's primary source of revenue is from tuition and auxiliary services from students.

<u>Basis of Presentation</u>: The accounting policies of the University conform to accounting principles generally accepted in the United States of America ("GAAP") and reflect practices appropriate for a not-for-profit organization. The financial statements have been prepared on the accrual basis of accounting.

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board ("FASB"). Under FASB guidance, the University is required to report information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions. Net assets and revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the University and changes therein are classified and reported as follows:

<u>Without donor restrictions</u>: Net assets that are not subject to donor-imposed stipulations or are designated for use by the University's Board of Trustees ("Board").

<u>With donor restrictions</u>: Net assets subject to donor-imposed stipulations. Some donor-imposed restrictions may or will be met either by actions of the University and/or the passage of time. Other donor-imposed restrictions are maintained permanently by the University. Generally, the donors of these assets permit the University to use all or part of the income earned on related investments for general or specific purposes.

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor-imposed restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

<u>Use of Estimates</u>: The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenues and expenses during the year. Actual results could differ from those estimates.

<u>Cash</u>: Deposits in banks are insured by an agency of the federal government up to \$250,000 at June 30, 2023 and 2022. Deposits in banks periodically exceed the insured limits. Certain prior year amounts related to investments have been reclassified for consistency with the current year presentation within the statements of cash flows. These reclassifications had no effect on the reported results within the statement of activities.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Accounts and Student Loans Receivable</u>: Accounts receivable primarily consist of tuition and fee charges to students, on which interest is periodically charged. The University uses the allowance method to estimate uncollectible receivables in these two categories. The allowances are based on prior experience and management's analysis of specific receivables.

<u>Pledges Receivable</u>: Unconditional promises to give received by the University, less an appropriate allowance for uncollectible pledges, are recorded at their estimated fair value, using the present value of estimated future cash flows. Gifts with donor-imposed restrictions for capital projects are recorded as nonoperating private gifts and grants in the accompanying statements of activities.

<u>Investments</u>: Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value, with gains and losses included in the statements of activities. Investments received by gift are recorded at fair value on the date of the acquisition. Investments in real estate are reported at cost, which the University believes approximates fair value.

Interest and dividends from investments are included in investment income and are recognized when earned. Realized gains and losses on the sale of securities are recognized using the specific identification method at the time of the sale or redemption.

Alternative investments, for which there is no ready market, are valued at fair value as estimated by management. To estimate fair value, management may rely on valuations reported by the general partners of such investments and/or the University's independent investment advisor. Because of the inherent uncertainty of valuation in the absence of readily ascertainable market values, the estimated values of those investments may differ from the values that would have been used had a ready market existed for such investments or if the investments were realized, the differences could be material. Such investments are, by their nature, generally considered to be long-term investments and are not intended to be liquidated on a short-term basis.

Land, Buildings and Equipment: Land, buildings and equipment, including equipment under capital leases, are stated at cost or fair value of the properties if acquired by gift. Repairs and maintenance are expensed as incurred, and the University's capitalization policy states that items with costs greater than \$5,000 are capitalized. The University recognizes depreciation on a straight-line basis over the estimated useful life for each major category of assets. These estimated useful lives by major category are summarized as follows:

Land improvements	10 years
Building and building improvements	10 to 40 years
Equipment	3 to 10 years

The carrying value of the University's long-lived assets is reviewed to determine if facts or circumstances suggest that the assets may be impaired or that the remaining useful, depreciable life, may need to be changed. The University considers internal and external factors related to each asset, including the future asset utilization and business climate. If these factors indicate that the asset will not be recoverable, the carrying value will be adjusted down to the estimated fair value, if less than book value. As of June 30, 2023 and 2022, management believes that no impairments existed.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Annuities Payable</u>: The University has received annuity gifts whereby the donors have contributed assets to the University in exchange for the right to receive a fixed-dollar annual return during their lifetimes.

The fair value of the annuity gift over the present value of the liability for future payments, determined on an actuarial basis, has been recognized as a restricted contribution at the date of the gift. The liabilities are adjusted during the term of the annuities for changes in the estimated future liabilities. These changes are recognized in the statements of activities as the change in annuity obligations.

<u>Student Deposits Payable and Deferred Revenue</u>: Student deposits payable and deferred revenue include amounts received for tuition and fees prior to the end of the fiscal year that relate to the subsequent accounting period.

<u>U.S. Government Grants Refundable</u>: The University administers a federally funded Perkins Loan Program ("Perkins Program") for the benefit of its students. This liability represents the amount that would be returned to the federal government upon termination of the program. The Perkins Program has expired. The University is not required to assign the outstanding loans to the U.S. Department of Education ("ED") or liquidate their Perkins Loan revolving funds due to the wind-down of the Perkins Loan Program; however, the University may choose to liquidate at any time in the future. As of June 30, 2023, the University continues to service the Perkins Program, and has assigned certain loans to ED in accordance with their requirements.

<u>Revenues from Contracts with Customers:</u> Revenues reported on the statements of activities and changes in net assets that were derived from contracts with customers include net tuition and fees and auxiliary enterprises. Revenues from gifts and grants, investment income and other income are not derived from contracts with customers and, therefore, are outside of the scope of Financial Accounting Standard Board ("FASB") FASB Accounting Standards Codification ("ASC") Topic 606, Revenue from Contracts with Customers ("Topic 606").

The University generates revenue from contracts with customers from two primary sources: tuition and fees; and room and board. Other sources of revenue from contracts with customers include bookstore, student center and other income. The provisions of Topic 606 are applied by the University on an individual contract basis. As a practical expedient, the University applies Topic 606 to a portfolio of contracts with similar characteristics for the tuition and fees and room and board revenue streams. The University expects that the effects of applying this guidance to the portfolios would not significantly differ from applying the guidance to the individual contracts within the portfolio.

Tuition and fees revenue is presented separately on the statements of activities and changes in net assets under its own caption and is derived from delivering academic programs to students. Tuition and fees are recognized over time as the academic programs are delivered to students, because the students simultaneously receive and consume the benefits provided by the University as it satisfies the performance obligation. Institutional scholarships and other student aid reduce the amount of revenue recognized. At the beginning of each academic term, there is a period in which students may adjust their course load or withdraw completely. Refunds issued to students reduce the amount of revenue recognized and are recorded as they occur and become known. Payments for tuition and fees are due approximately four to six weeks prior to the start of the academic term.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Payments for academic programs that extend past June 30, 2023 and 2022, respectively, represent contract liabilities and are recognized over time and are included in student deposits payable and deferred revenue on the statements of financial position as of June 30, 2023 and 2022. Those amounts as of July 1, 2021 were \$3,396,337.

Room and board revenue is presented on statements of activities and changes in net assets as part of auxiliary enterprises, and is derived from providing on-campus lodging and meal plans to students enrolled in academic programs. Room and board is recognized over time as the lodging services and meal plans are delivered to enrolled students, because the students simultaneously receive and consume the benefits provided by the University as it satisfies the performance obligation. Payments for room and board services are due approximately four to six weeks before the living arrangements commence. Payments for room and board that extend past June 30, 2023 and 2022, respectively, are recognized over time and are included in student deposits payable and deferred revenue on the statements of financial position at June 30, 2023 and 2022.

At June 30, 2023 and 2022, the remaining performance obligations are the delivery of summer academic programs under the tuition and fees revenue stream, and the delivery of lodging and meal plans under the room and board revenue stream. The University applies the practical expedient in FASB ASC 606-10-50-14 and, therefore, does not disclose further information about remaining performance obligations that have original expected durations of one year or less.

The timing and the satisfaction of performance obligations was determined through careful analysis of the timing of when control of goods or services are transferred to customers. Most performance obligations are satisfied over time as customers simultaneously receive and consume the benefits provided by the University's performance as it satisfies performance obligations. The transaction price is determined through Board-approved tuition and room and board rates.

<u>Contributions</u>: Contributions received, including unconditional promises to give, are recognized as revenues in the period received at their fair values.

<u>Federal Income Tax</u>: The University has been determined to be exempt from federal income taxes under Section 501(a) of the Internal Revenue Code of 1986 (the "Code"), as an organization described in Sections 501(c)(3) and 170(b)(l)(A)(ii) of the Code.

Accounting principles generally accepted in the United States of America prescribe recognition thresholds and measurement attributes for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Tax benefits will be recognized only if a tax position is more likely than not sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized will be the largest amount of tax benefit that is greater than 50% likely being realized on examination. For tax positions not meeting the more-likely-than-not test, no tax benefit will be recorded. Management has concluded that it is unaware of any tax benefits or liabilities to be recognized at June 30, 2023 and 2022.

The University would recognize interest and penalties related to unrecognized tax benefits in interest and income tax expense, respectively. The University has no amounts accrued for interest or penalties for the years ended June 30, 2023 and 2022. The University does not expect the total amount of unrecognized tax benefits to significantly change in the next 12 months. The University is no longer subject to examination of its tax returns for years prior to 2020.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Functional Allocation of Expenses</u>: The costs of supporting the various programs and other activities have been summarized on a functional basis and natural classification in Note 13. Certain costs have been allocated among program and support categories based on the proportion of expenses in each category prior to the allocation.

<u>Fair Value of Financial Instruments</u>: Cash, accounts receivable and accounts payable approximate fair value because of the short maturity of these instruments. Student loans receivable are not readily marketable. The University has estimated their fair value to be the carrying value. Pledges receivable approximate fair value because of the present value discount included in the carrying amount. Assets held in trust by others approximate fair value because the receivables are based upon the fair value of the assets carried in the applicable trusts. Investments are carried at fair value based upon quoted market prices. The carrying amount of the annuity liabilities approximates fair value based on life expectancies and the present value discount. The carrying value of accrued liabilities and deferred revenue approximates fair value due to the short-term nature of the obligations. The carrying value of notes payable approximates fair value due the rates the University could obtain in the current market. The carrying values of all of the University's financial instruments approximated their fair values or net asset values at June 30, 2023 and 2022.

<u>Subsequent Events</u>: Subsequent events are defined as events or transactions that occur after the statement of financial position date, but before the financial statements are issued or are available to be issued. Management has evaluated subsequent events through November 9, 2023, the date that the financial statements were issued.

<u>Recent Accounting Pronouncements:</u> The FASB issued Accounting Standards Update ("ASU") No. 2016-02 Leases ("Topic 842") ("ASU 2016-02"), which is the result of a joint project of FASB and IASB to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the statement of financial position and disclosing key information about leasing arrangements. ASU 2016-02 amends Topic 842 to require a lessee to recognize a liability to make lease payments (lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term initially measured at the present value of the lease payments. The lessee should also include payments to be made on an optional lease extension if the entity is reasonably certain that the extension will be exercised when measuring the asset and liability. Entities will be permitted to make an accounting policy election to not recognize leases with a term of 12 months or less. In June 2020, the FASB issued ASU 2020-05 Revenue from Contracts with Customers ("Topic 606") and Leases ("Topic 842"): Effective Dates for Certain Entities ("ASU 2020-05"), which deferred the effective date for ASU 2016-02 to annual reporting periods beginning after December 15, 2021 for certain entities. The University adopted ASU 2016-02 with no significant impact to the financial statements and related disclosures.

In June 2016, the FASB issued ASU 2016-13, Measurement of Credit Losses on Financial Instruments (Topic 326) ("ASU 2016-13"). The amendments in this ASU will replace the incurred loss impairment methodology under current GAAP with a methodology that reflects expected losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. This ASU is effective for annual reporting periods beginning after December 15, 2022. Early application is permitted. The University is in the process of evaluating the impact that ASU 2016-13 will have on its financial statements and related disclosures.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 2 - FINANCIAL ASSETS AND LIQUIDITY

The following table reflects the University's financial assets as of June 30, respectively, reduced by amounts not available for general expenditures within one year.

		2023		2022
Financial Assets				
Cash	\$	2,045,183	\$	7,859,726
Student loans and accounts receivable		8,069,971		8,422,579
Pledges receivable		2,123,094		3,327,498
Assets held in trust by others		3,239,681		3,336,277
Investments		94,566,598		91,899,332
Financial Assets, at year-end		110,044,527		114,845,412
Less those not available for general expenditures within one				
year Student leans and assounts reasivable collectible beyond				
Student loans and accounts receivable collectible beyond		(3,676,293)		(3,855,564)
one year Bladges ressivable collectible beyond one year		· · · /		, ,
Pledges receivable collectible beyond one year		(884,520)		(2,063,003)
Donor-restricted pledges receivable, collectible within one		(200 672)		(000 270)
year Depart restricted funds		(308,672)		(980,370)
Donor-restricted funds		(69,992,589)		(67,431,557)
Board-designated endowment funds		(25,593,437)		(24,996,492)
Add				
Board-approved appropriation from the University's				
endowment	_	3,520,020		3,287,336
Financial assets available to meet cash needs for				
general expenditures within one year	\$_	13,109,036	_ \$_	18,805,762

As part of the University's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. In addition, the University invests cash in excess of daily requirements in short-term investments. To help manage unanticipated liquidity needs, the University has two lines of credit: an unsecured line of credit in the amount of \$3,000,000 and a committed line of credit secured by endowment assets in the amount of \$7,000,000, which it could draw upon. Additionally, the University has a Board-designated endowment of \$25,593,437 and \$24,996,492 as of June 30, 2023 and 2022, respectively. Although the University does not intend to spend from its Board-designated endowment funds other than amounts appropriated for general expenditure as part of its annual budget approval and appropriation process, amounts from its Board-designated endowment could be made available if necessary.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 3 - PLEDGES RECEIVABLE

Pledges receivable are summarized as follows at June 30:

	 2023	-	2022
Unconditional promises expected to be collected in:			
Less than one year, including past due	\$ 1,385,268	\$	1,549,801
One year to five years	802,352		1,939,866
Over five years	315,863		383,035
	 2,503,483	-	3,872,702
Less: Unamortized discount and			
allowance for doubtful pledges	 380,389	_	545,204
		_	
	\$ 2,123,094	\$	3,327,498

The amounts are recorded at the net present value of future cash flows based on discount rates ranging from 0.3% - 3.9%.

As of June 30, 2023 and 2022, approximately \$1,099,000 and \$1,008,000, respectively, of pledges receivable are due from members of the University's Board.

Fundraising costs incurred for the years ended June 30, 2023 and 2022 amounted to approximately \$992,000 and \$796,000, respectively.

NOTE 4 - INVESTMENTS

At June 30, the University's investments are composed of the following:

		2023	2022
Mutual funds:	_		
Short-term	\$	3,706,994	\$ 4,951,682
Equity		33,210,290	33,836,608
Bond		19,938,032	17,190,879
Hedge funds - funds of funds		7,296,200	6,497,515
Private equity funds		29,443,034	28,450,600
Real estate	-	972,048	 972,048
	\$_	94,566,598	\$ 91,899,332

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 4 - INVESTMENTS (Continued)

Total investment return and its classification in the statements of activities and changes in net assets for the years ended June 30 are summarized as follows:

	_	2023	_	2022
Dividends and interest, net	\$	1,670,902	\$	3,077,632
Net realized and unrealized gains (losses)		4,323,660		(5,708,858)
Total return on investments		5,994,562		(2,631,226)
Investment return designated for operations	_	(3,520,020)	_	(3,287,336)
Investment income in excess of (less than) amounts				
designated for current operations	\$	2,474,542	\$	(5,918,562)

FASB guidance defines fair value as the price that would be received for an asset or paid to transfer a liability (an exit price) in the University's principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date.

This guidance establishes a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The fair values of debt and equity investments that are readily marketable are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs). The fair value of the University's short-term investments, which are composed of money market accounts, is estimated to approximate deposit account balances, as no discounts for credit quality or liquidity were applied (market approach) (Level 2 inputs).

For other investments for which there is no active market, generally referred to as "alternative investments," the University uses other methods for valuing these securities. The fair values of the University's hedge fund investments have been estimated using the net asset value ("NAV") per share of the investment, or its equivalent. The University's private equity fund investments were valued using the equivalent of net asset value per share, which includes an ownership interest in partners' capital to which a proportionate share of net assets is attributed for each of these funds. Investments using net asset value per share (or its equivalent) as a fair value expedient have not been classified in the fair value hierarchy. These investments are presented as NAV in the following tables to permit reconciliation of the fair value hierarchy table to the total investments at fair value presented in the statement of financial position.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 4 - INVESTMENTS (Continued)

Due to current market conditions as well as the limited trading activity of these securities, the market value of the securities is highly sensitive to assumption changes and market volatility. This includes the University's investments in hedge funds of funds and private equity funds.

The hedge funds are invested with managers whose strategies are to generate equity-like returns with substantially reduced volatility over a full market cycle. These funds can be redeemed only quarterly with 90 days' notice provided by the University. The hedge funds in this category have no unfunded commitments.

Private equity funds are invested with nine managers. These funds invest in private equity funds, investment partnerships, stakes in listed companies, and private real estate funds with the strategy to achieve long-term capital appreciation. Funds are invested both inside and outside the United States. Redemption polices of these private equity fund investments do not allow the University to withdraw any portion of its capital accounts prior to the termination of the funds. These funds are expected to terminate from one to 12 years from the University's June 30, 2023 fiscal year-end. The University's participation in the private equity investment partnerships has investment commitment levels of \$48,207,000, with \$14,117,000 remaining as of June 30, 2023.

Real estate is valued by the University based upon the original acquisition cost.

The fair value of beneficial interests in assets held by others is based on quoted prices of the underlying assets that are held by trustees. Due to restrictions on these assets that do not allow the University redemption rights, fair value is deemed to be based on Level 3 inputs.

Assets and Liabilities Measured on a Recurring Basis

Assets and liabilities measured at fair value on a recurring basis at June 30 are summarized below:

	2023						
	Level 1		Level 2		Level 3		NAV
Mutual funds - short-term	\$ 3,706,994		-		-		-
Mutual funds - equity	33,210,290		-		-		-
Mutual funds - bond	19,938,032		-		-		-
Hedge funds - funds of funds	-		-		-	\$	7,296,200
Private equity funds	-		-		-		29,443,034
Real estate	-		-	\$	972,048		-
Beneficial interest in assets held by others	-		-		3,239,681		-

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 4 - INVESTMENTS (Continued)

	2022					
	Level 1	Level 2		Level 3		NAV
Mutual funds - short-term	\$ 4,951,682	-		-		-
Mutual funds - equity	33,836,608	-		-		-
Mutual funds - bond	17,190,879	-		-		-
Hedge funds - funds of funds	-	-		-	\$	6,497,515
Private equity funds	-	-		-		28,450,600
Real estate	-	-	\$	972,048		-
Beneficial interest in assets held by others	-	-		3,336,277		-

NOTE 5 - FINANCING RECEIVABLES

The University makes uncollateralized loans to students based on financial need. Student loans are funded through Federal government loan programs, other loan programs or institutional resources. At June 30, 2023 and 2022, student loans represented 1.73% and 1.89%, respectively, of total assets. At June 30, student loans consisted of the following:

	_	2023		2022
Federal government program	\$	374,055	\$	519,241
Institutional and other		4,968,491		4,771,457
	-	5,342,546	-	5,290,698
Less: Allowance for doubtful accounts:				
Beginning of year		(1,435,134)		(1,407,243)
Increases		(242,898)		(27,891)
Write-offs		11,779		-
End of year	-	(1,666,253)	-	(1,435,134)
Student loans receivable, net	\$	3,676,293	\$	3,855,564

The University participates in the Perkins Program, which is a revolving loan program. The availability of funds for loans under the program is dependent on reimbursements to the pool from repayments on outstanding loans. Funds advanced by the Federal government of approximately \$214,000 and \$492,000 at June 30, 2023 and 2022, respectively, are ultimately refundable to the government and are classified as liabilities in the statements of financial position. Outstanding loans cancelled under the program result in a reduction of the funds available for loans and a decrease in the liability to the government.

Allowances for doubtful accounts are established based on prior collection experience and current economic factors, which, in management's judgment, could influence the ability of loan recipients to repay the amounts per loan terms. Institutional and other loan balances are written off only when they are deemed to be permanently uncollectible.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 6 - ASSETS HELD IN TRUST BY OTHERS

The University has been designated as a beneficiary for certain assets held in trust by others. The fair value of these assets and the net realized and unrealized gains or losses are recorded in the with donor restriction net asset class. The fair value represents the quoted prices of the trust assets held by trustees adjusted for the University's pro-rata share of the trust income. Investment (loss) received from these trusts, recorded as interest and dividends was \$(97,000) and \$(171,000) in 2023 and 2022, respectively.

NOTE 7 - LAND, BUILDINGS AND EQUIPMENT

As of June 30, land, buildings and equipment consisted of the following:

	2023	_	2022
Land and improvements	\$ 10,594,677	\$	10,441,361
Buildings and building improvements	138,019,704		94,849,387
Equipment	15,988,508		15,134,038
	164,602,889	-	120,424,786
Less accumulated depreciation	70,509,420	_	65,919,109
	94,093,469		54,505,677
Construction in progress	6,440,634	_	33,629,643
	\$ 100,534,103	\$	88,135,320

Depreciation expense totaled approximately \$4,590,000 and \$3,316,000 for 2023 and 2022, respectively. Interest cost during construction is capitalized as part of the cost of capital projects. For the years ended June 30, 2023 and 2022, capitalized interest costs were not significant to the financial statements.

NOTE 8 - NOTES PAYABLE

The University entered into a loan agreement during 2013 with the proceeds used to refinance an existing note, originally used to fund renovations to a residence facility. Repayment on this note is made in monthly installments of \$10,245 plus interest at the London InterBank Offered Rate ("LIBOR") plus 1.00% (and was 6.18% as of June 30, 2023) maturing in 2029. The interest rate at June 30, 2023 and 2022 was 6.18% and 2.00%, and the balance outstanding was approximately \$1,794,000 and \$1,885,000, respectively.

The University entered into a loan agreement with a bank in October 2020 for up to \$28,000,000 with the proceeds to be used for the construction of the Henry D. Bullock Health & Wellness Complex ("HBHWC"). The funds were drawn over a 24-month construction period ending in September of 2022. The balance outstanding at June 30, 2022 was approximately \$18,146,000. During the year ended June 30, 2023, repayment was made with proceeds from the U.S. Department of Agriculture ("USDA") loan described below.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 8 - NOTES PAYABLE (Continued)

The University entered into a loan agreement with the USDA in October 2020 for up to \$28,000,000, the proceeds of which were used to pay the construction loan for the HBHWC. Repayment will be made monthly over a term of 40 years at a fixed interest rate of 2.13%. Repayment began in November 2022 at approximately \$90,000 per month. The University has pledged, assigned, conveyed, transferred, granted and ratified to the trustee a first-priority mortgage on the majority of the University's buildings through a Master Indenture. The balance outstanding at June 30, 2023 and 2022 was approximately \$27,714,000 and \$300, respectively.

Required future annual principal and interest payments on the notes as of June 30, 2023, are summarized as follows:

 Principal		Interest		Total
\$ 559,403	\$	760,452	\$	1,319,855
569,644		741,872		1,311,516
580,125		723,052		1,303,177
590,851		703,986		1,294,837
601,830		684,668		1,286,498
26,606,770		11,568,114		38,174,884
\$ 29,508,623	\$	15,812,144	\$	44,690,767
	\$ 559,403 569,644 580,125 590,851 601,830 26,606,770	\$ 559,403 \$ 569,644 580,125 590,851 601,830 26,606,770	\$ 559,403 \$ 760,452 569,644 741,872 580,125 723,052 590,851 703,986 601,830 684,668 26,606,770 11,568,114	\$ 559,403 \$ 760,452 \$ 569,644 741,872 580,125 723,052 590,851 703,986 601,830 684,668 26,606,770 11,568,114

The University has \$3,000,000 available under a line of credit. There were no outstanding borrowings as of June 30, 2023. Borrowings, under the line bear interest at the one-month LIBOR plus 1.15%, and are unsecured. The interest rate at June 30, 2023, was 6.33%, had there been any outstanding amount. The line of credit has no stated expiration and is subject to periodic renewals.

The University entered into an agreement for a \$7,000,000 committed line of credit in November 2020. There were no outstanding borrowings as of June 30, 2023. The line of credit is committed through September 2025 and is secured by certain assets of the University's endowment. Borrowings, if any, under the line of credit bear interest at the one-month LIBOR plus 1.00%. The interest rate at June 30, 2023 was 6.18%.

The University's long-term debt arrangements include certain covenant provisions with which the University is in compliance.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 9 - NET ASSETS WITHOUT DONOR RESTRICTION

Net assets without donor restriction as of June 30 comprise the following:

	2023	 2022
Undesignated	\$ 67,651,726	\$, ,
Designated by the Board for Endowment	25,593,437	 24,966,492
	\$ 93,245,163	\$ 78,959,344

NOTE 10 - NET ASSETS WITH DONOR RESTRICTION

Net assets with donor restrictions are restricted for the following purposes or periods as of June 30:

	2023	 2022
Subject to expenditure for specified purpose: Scholarships Academic, student and athletic programs Land, buildings and equipment Student loans	\$ 161,816 4,245,787 2,631,801 1,435,083 8,474,487	\$ 221,047 2,477,923 19,998,903 1,173,080 23,870,953
Subject to the University's spending policy: Boyd estate trust designations	-	 1,606,671
Endowments: Subject to appropriation and expenditure when a specified event occurs	26,284,673	24,740,866
Original value of gift is to be retained in perpetuity: Endowment - scholarships and operations	41,909,882	40,370,477
Annuity and life income funds	1,798,034 69,992,589	 2,320,214 67,431,557
Total Net Assets With Donor Restrictions	\$ 78,467,076	\$ 92,909,181

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 10 - NET ASSETS WITH DONOR RESTRICTION (Continued)

Net assets were released from restrictions for the following purposes during the years ended June 30:

	2023	2022
Satisfaction of purpose restrictions Additions of land, buildings and equipment	\$ 15,344,259	\$ 990,456
Distributions for scholarships and other program expenses	4,155,720	2,609,557
Restricted-purpose spending-rate distributions and appropriations		88
	\$ <u>19,499,979</u>	\$3,600,101

NOTE 11 - BENEFIT PLANS

The University contributed \$1,094,000 and \$1,007,000 during the years ended June 30, 2023 and 2022, respectively, to Teachers Insurance and Annuity Association and College Retirement Equities Funds, a recognized retirement plan for educational institutions. The plan covers substantially all academic and nonacademic personnel who meet certain eligibility requirements. The contributions made by the University are based on a percentage of each participant's salary. In addition, some academic and nonacademic personnel also make voluntary contributions to the plan.

The University provides certain healthcare benefits for retired employees. For retirees employed prior to September 1, 1995, the University contributes a portion of the cost of these benefits based on employment date, years of service and other criteria. Those whose employment began after September 1, 1995 may participate in the healthcare benefits at the retiree's expense.

The following table sets forth the funded status and amounts recognized in the statements of financial position at June 30:

	2023			2022	
Accumulated benefit obligation Accumulated benefit obligation Fair value of plan assets	\$	(3,319,693) -	\$	(4,369,140) -	
	\$_	(3,319,693)	\$	(4,369,140)	

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 11 - BENEFIT PLANS (Continued)

The following table sets forth the activities related to this obligation for the years ended June 30:

	_	2023	_	2022
Accrued benefit cost				
Beginning of year balance	\$	(4,369,140)	\$	(5,691,961)
Interest cost		(194,403)		(149,881)
Service cost		(9,946)		(14,671)
Actuarial loss		-		(41,986)
Amortization of prior service cost Net periodic cost		-		-
		(204,349)		(206,538)
Employer benefit payments Postretirement benefit obligation related changes other than periodic cost		256,647		291,589
	_	997,150	_	1,237,770
Accrued postretirement liability recognized in the				
the statement of financial position	\$_	(3,319,692)	\$_	(4,369,140)

Net periodic pension costs for the year ended June 30, 2024 are expected to be \$96,000. Contributions expected to be made next year are approximately \$240,000. There is not expected to be any amortization of prior service costs for the year ended June 30, 2024. The amount of the net prior-year service cost and the net gain or loss that has been recognized in net assets but not as a component of pension expense is approximately \$1,156,000 and \$159,000 at June 30, 2023 and 2022, respectively.

Assumptions used to determine the benefit obligations were as follows at June 30:

	2023	2022
Discount rate	5.20%	4.60%
Healthcare cost trend rate:		
Initial	7.00%	7.50%
Ultimate	4.00%	4.00%

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 11 - BENEFIT PLANS (Continued)

Assumptions used to determine the net periodic postretirement benefit cost were as follows at June 30:

	2023	2022
Discount rate	4.60%	4.60%
Healthcare cost trend rate:		
Initial	7.50%	6.50%
Ultimate	4.00%	4.00%

Future net benefit payments are projected as follows:

Year	 Amount
2024	\$ 240,396
2025	250,609
2026	248,397
2027	256,920
2028	254,865
2029-2033	1,212,271

NOTE 12 - ENDOWMENT COMPOSITION

The University's endowment consists of mutual funds, held primarily at Park National Bank, as well as hedge and private equity funds held with other investment managers. Its endowment includes both donor-restricted endowment funds and funds designated by the Board to function as endowments. As required by applicable standards, net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Endowment net asset composition by type of fund as of June 30, 2023:

	Without Donor Restrictions	With Donor Restrictions	Total
Donor restricted endowment funds Board-designated funds Assets held in trust by others	- \$ 25,593,437 -	\$ 64,954,874 - <u>3,239,681</u>	\$ 64,954,874 25,593,437 3,239,681
Total funds	\$	\$68,194,555	\$93,787,992

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 12 - ENDOWMENT COMPOSITION (Continued)

Endowment net asset composition by type of fund as of June 30, 2022:

	Withc Dono Restrict	or Donor	Total
Donor restricted endowment funds Board-designated funds Assets held in trust by others	- \$ 24,966, 	\$ 61,775,066 ,492 - 3,336,277	\$ 61,775,066 24,966,492 3,336,277
Total funds	\$ <u>24,966</u> ,	,492	\$\$

Changes in endowment net assets for years ended June 30:

	_	Without Donor Restrictions		With Donor Restrictions	 Total
Endowment assets, June 30, 2021	\$	26,646,397	\$	67,187,103	\$ 93,833,500
Investment return, net Contributions Appropriation of endowment assets		(538,453) 65,286		(1,408,990) 1,413,828	(1,947,443) 1,479,114
for expenditure	_	(1,206,738)		(2,080,598)	 (3,287,336)
Endowment assets, June 30, 2022		24,966,492		65,111,343	90,077,835
Investment return, net		1,743,622		3,845,594	5,589,216
Contributions		4,960		1,636,001	1,640,961
Appropriation of endowment assets for expenditure	_	(1,121,637)		(2,398,383)	 (3,520,020)
Endowment assets, June 30, 2023	\$_	25,593,437	\$	68,194,555	\$ 93,787,992

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 12 - ENDOWMENT COMPOSITION (Continued)

<u>Interpretation of UPMIFA</u>: The Board of the University has interpreted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

As a result of this interpretation, the University classifies as net assets with donor restrictions (a) the original value of gifts donated to the perpetual endowment, (b) the original value of subsequent gifts to the perpetual endowment, and (c) accumulations to the perpetual endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets with donor restrictions is classified as net assets without donor restrictions until those amounts are appropriated for expenditure by the University in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the University considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the organization
- (7) The investment policies of the organization

<u>Return Objectives and Risk Parameters</u>: The University has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the University must hold in perpetuity or for a donor-specified period(s) as well as Board-designated funds. Under this policy, as approved by the Board, the endowment assets are invested in a manner that is intended to achieve a rolling five-year total return that exceeds the combined rate of inflation and the risk-free rate by an ongoing amount ranging from 3% to 5%, which is assumed to be the risk premium. The strategic asset allocation ranges are meant to establish the outer bounds of acceptable investment risk while affording flexibility for the Investment Committee to manage risk on a tactical basis. The long-term goal to achieve a superior total return, on a rolling five-year basis, compared to a blended benchmark comprised of appropriate asset class indices derived from the strategic asset allocation.

<u>Strategies Employed for Achieving Objectives</u>: The purpose of the Endowment Fund is to facilitate donors' desires to make substantial long-term gifts to the University and to develop a significant source of revenue for the University. In so doing, the Endowment Fund will provide a secure, long-term source of funds to: (i) stabilize agency funding during periods of below normal annual campaigns; (ii) fund special grants; (iii) ensure long-term growth; (iv) enhance our ability to meet changing needs in both the short and long-term; and (v) support the administrative expenses of the University as deemed appropriate.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 12 - ENDOWMENT COMPOSITION (Continued)

<u>Spending Policy and How the Investment Objectives Relate to Spending Policy</u>: The University uses a total return investment management policy to determine endowment spending. The University has adopted a policy that utilizes an amount of up to 4.5% of the prior five-year quarterly average market value of the endowment fund. The actual spending rate for fiscal 2023 and 2022 was 3.83% and 3.91%, respectively. This total return concept allows a portion of accumulated unrealized and realized capital gains to be used for current operations.

<u>Funds with Deficiencies</u>: From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or UPMIFA requires the University to retain as a fund of perpetual duration. The University has interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. Such deficiencies were not significant as of June 30, 2023 and 2022. These deficiencies resulted from unfavorable market fluctuations.

Endowment fund principal, unless otherwise directed by the donor, shall not be disbursed except for emergency situations. In order to make a principal disbursement, a two-thirds majority vote by the University's Board will be required.

NOTE 13 - FUNCTIONAL EXPENSES

Expenses by functional and natural classification for the years ended June 30 consist of the following:

	2023									
	Instructional And Academic Services			Student Services		Institutional Support		Auxiliary		Total
Salaries	\$	11,165,721	\$	3,460,355	\$	2,869,375	\$	2,898	\$	17,498,349
Benefits		3,152,525		938,386		1,683,370		-		5,774,281
Depreciation		2,005,047		1,231,580		62,887		1,290,796		4,590,310
Interest		-		-		-		670,932		670,932
Facilities operation										
and maintenance		1,515,529		717,429		21,243		434,815		2,689,016
Food services		-		-		-		3,163,538		3,163,538
Other	_	2,700,302		2,550,627		3,791,536		1,622,610		10,665,075
Total	\$_	20,539,124	\$	8,898,377	\$	8,428,411	\$	7,185,589	\$	45,051,501

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 13 - FUNCTIONAL EXPENSES (Continued)

					2022			
	Instructional And Academic Services		 Student Services	Institutional Support		Auxiliary		 Total
Salaries	\$	11,533,879	\$ 2,774,901	\$	2,310,806	\$	100,474	\$ 16,720,060
Benefits		2,654,100	633,900		1,273,991		-	4,561,991
Depreciation		1,448,604	889,587		45,424		932,359	3,315,974
Interest, net of amounts capitalized		-	-		-		7,919	7,919
Facilities operation and maintenance		2,071,323	980,534		29,034		594,274	3,675,165
Food services		-	-		-		2,991,887	2,991,887
Other	_	2,260,081	 3,447,239		3,340,628		1,769,804	 10,817,752
Total	\$	19,967,987	\$ 8,726,161	\$	6,999,883	\$	6,396,717	\$ 42,090,748

NOTE 14 - GOVERNMENT GRANTS

The University participates in Government Student Financial Assistance Programs ("Title IV") administered by ED for the payment of student tuitions. Substantial portions of the revenue and collection of accounts receivable as of June 30, 2023 and 2022 are dependent upon the University's continued participation in the Title IV programs. Institutions participating in Title IV programs are required by ED to demonstrate financial responsibility. ED determines an institution's financial responsibility through the calculation of a composite score based upon certain financial ratios as defined in regulations. Institutions receiving a composite score less than 1.5 are subject to additional monitoring and may be required to submit financial guarantees in order to continue participation in the Title IV programs. As of and for the year ended June 30, 2023 the University's composite score was above 1.5.

Government Activity of the Federal Pell Grant Program is not reflected in the University's statements of activities and changes in net assets. Students received \$3,052,000 and \$2,947,000 from the Federal Pell Grant Program during the years ended June 30, 2023 and 2022, respectively.

Over the past three fiscal years, the University has been awarded \$9,520,000 in HEERF as part of the C.A.R.E.S., Coronavirus Response and Relief Supplemental Appropriations Act, 2021 ("CRRSAA"), and American Rescue Plan ("ARP") Act. During the year ended June 30, 2020, the University completed and submitted to ED the Federal Funding Certification and the Agreement to participate in Higher Education Emergency Relief Fund ("HEERF") as part of the C.A.R.E.S. Act. During the year ended June 30, 2022, the University recognized approximately \$2,498,000 in government grants from HEERF to offset lost revenue and institutional expenses related to the COVID-19 pandemic and approximately \$2,256,000 in direct aid to students for costs related to disruptions caused by the COVID-19 pandemic. There were no awards or amounts recognized as revenue during the year ended June 30, 2023.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2023 AND 2022

NOTE 14 - GOVERNMENT GRANTS (Continued)

The Employee Retention Tax Credit ("ERTC"), a credit against certain payroll taxes allowed to an eligible employer for qualifying wages, was established by the C.A.R.E.S. Act and further amended by the Consolidated Appropriations Act and the ARP. The ERTC provided qualifying employers up to \$5,000 of credit for each employee based on certain wages paid after March 12, 2020, and before January 1, 2021. Subsequent legislation increased the credit for each employee to \$7,000 per calendar quarter after December 31, 2020, through September 30, 2021. The University has applied for approximately \$4,652,000 of ERTCs. The University believes that the barriers and conditions for recognition of their application will be satisfied in the year subsequent to June 30, 2023, at which point, the governmental assistance will be recorded in the University's financial statements.

NOTE 15 - OTHER COMMITMENTS AND CONTINGENCIES

Amounts received and expended by the University under various federal and state programs are subject to audit by governmental agencies. In the opinion of management, audit adjustments, if any, will not have a significant effect on the financial statements of the University.

The University is involved in other claims and legal actions arising in the course of operations. In the opinion of management, upon consultation with legal counsel, the ultimate disposition of these matters will not have a material adverse effect on the University's financial statements.

In December 2022, the University entered into a solar power purchase agreement with an initial term of 16 years, under which, the University has committed to purchase all of the electricity generated by the system at a rate of \$0.11 per kilowatt hour ("kWh") for the first year. The rate per kWh will increase by 0.5% each contract year thereafter. The seller of the electricity generated from the system is contractually obligated to operate and maintain the system for the University.